



## **Glen A. Holden**

**Considered one of the leading innovators and agents of change in the life insurance industry, Ambassador Holden is renowned for having pioneered concepts that are today regarded as standard in the industry.**

From 1979 to the present, he has been Managing Partner of The Holden Company. Until December 1997, he was Chairman, CEO of Global Health Network L.L.C., a company he founded. He was Chairman and President of American Resources Life Insurance Company from 1994 to 1996. In 1973 he founded The Holden Group, acting as Chairman and becoming the principal stockholder, and then Chairman Emeritus until he sold the company. It is now a wholly owned subsidiary of the Metropolitan Life Insurance Company. The Holden Group of companies had more than \$4.5 billion in assets under management in all its subsidiaries. With THG, Ambassador Holden successfully pioneered the sale of insurance products through the major New York Stock Exchange member firms and issued the first interest-sensitive life insurance products in the United States, both of which have become industry-wide standards. The company experienced unprecedented growth during these years. Ambassador Holden has been and continues to be an innovator in developing financial products and benefits that have widespread marketplace appeal.

From 1965 to 1973, Ambassador Holden served as President of The Variable Annuity Life Insurance Company (Houston, Texas). VALIC was the first life insurance company to issue variable annuities in the U.S. In 1996 Ambassador Holden was an inaugural recipient of the "Hall of Fame" award by the National Association of Variable Annuities (NAVA) for his development of that industry in America.

Ambassador Holden's commitment to private enterprise led to his appointment by President George Bush as U.S. Ambassador to Jamaica. He served as Ambassador to that country from April 1989 to March 1993, during which he was instrumental in attracting more than \$400 million of American private capital and implementing the Enterprise for Americas Initiative policy. This policy served as a basis for the critical North American Foreign Trade Agreement (NAFTA). Today he serves as an active member of the Council of American Ambassadors.

In recognition for his services to the country of Jamaica, Governor General and Lady Cooke invited Ambassador Holden and his wife Gloria back to Jamaica, for a private luncheon with Her Majesty Queen Elizabeth of England and Prince Philip.

Ambassador Holden is involved in numerous professional, civic, cultural, and educational board activities. Among others, he is a director of Pepperdine University; Council of American Ambassadors; American Friends of Jamaica (17 years President); American Humanics; the Hugh O'Brian Youth Foundation; Institute of the Americas; Center for International Private Enterprise; Music Center of Los Angeles County; St. John's Health Center Foundation Board of Trustees; Hoover Institution; Media Research Center; National Legal Center for the Public Interest; and the University of Oregon Foundation. He also served on the Executive Committee for the Republican Party's Team California (a founding member) and National Advisory Council At- Large Member for Team 100 (a founding member).

An avid horse polo player, he is a Trustee of the Santa Barbara Polo Club, Inc., a former Governor of the United States Polo Association. He was Co-founder and 17 years served as President, of the Federation of International



Polo ("FIP"). The International Olympic Committee ("IOC") has recognized FIP as the federation governing the sport of polo worldwide. He is widely regarded as an international ambassador for the sport of polo. He was recipient of the Hall of Fame award by the Museum of Polo.

Ambassador Holden was married to his college sweetheart, the former Gloria Ann McClintock (deceased) for 73 years. They have three children - Glen A Holden Jr., Georgianne Holden Stone, and Geannie Holden Sheller -- who are married and have given the Holdens eight grandchildren and 11 greatgrandchildren.

Ambassador Holden has received an Honorary Doctorate of Philanthropy and an Honorary Doctor of Laws from Pepperdine University. He was the recipient of the American Humanics, Hand to Youth Award and its Exemplar Award in 1986. In 1990, he received the Oxford Cup, Beta Theta Pi fraternity's most prestigious alumni award.

Ambassador Holden is motivated and lives by his belief that "all obstacles and controversies have reasonable and valuable solutions."